









College/: Management and Technology  
Department of : Marketing and International Business .

## SESSION PLAN

**Tutorial**

(\* DELETE AS APPROPRIATE)

### COURSE PARTICULARS

#: .....	Title: Electronic Marketing
----------	-----------------------------

### SESSION PARTICULARS

#: .4.....	E-Marketing Environment: Global Markets	Hrs: ...2.....
------------	---	-------------------

### LEARNING OUTCOMES / ABILITIES GAINED\*

#	Outcome Description
1.	Read an academic article or case on the legal issues that are involved when e-commerce is concerned. Submit a two-page analysis of the materials read.
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....

**Prepared by :**  
Designation  
Name  
  
Sign

**Approved by :**  
Designation  
Name  
  
Sign









College/: Management and Technology  
Department of : Marketing and International Business .

## SESSION PLAN

**Tutorial**

(\* DELETE AS APPROPRIATE)

### COURSE PARTICULARS

#: .....	.....	Title: <del>Electronic</del> Internet Marketing
----------	-------	--

### SESSION PARTICULARS

#: .8.....	E-Marketing Strategy: Segmentation and Targeting Strategies	Hrs: ...2.....
------------	---	-------------------

### LEARNING OUTCOMES / ABILITIES GAINED\*

#	Outcome Description
	Read an article or case on international e-commerce. Submit a two-page analysis of the materials read.
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....

**Prepared by :**  
Designation  
Name  
Sign

**Approved by :**  
Designation  
Name  
Sign



College/: Management and Technology  
 Department : Marketing and International Business .



**SESSION PLAN**  
**Tutorial**

(\* DELETE AS APPROPRIATE)

**COURSE PARTICULARS**

#: ..... .....	Title: <del>Electronic</del> Internet Marketing
----------------	---

**SESSION PARTICULARS**

#: 9.....	E-Marketing Strategy: Differentiation and Positioning Strategies	Hrs: ...2.....
-----------	--	----------------

**LEARNING OUTCOMES / ABILITIES GAINED\***

#	Outcome Description
1.	Read an article or case on the marketing strategies used in e-commerce. Submit a two-page analysis of the materials read.
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....

**Prepared by :**  
 Designation  
 Name  
 Sign

**Approved by :**  
 Designation  
 Name  
 Sign

College/: Management and Technology  
 Department of : Marketing and International Business .



## SESSION PLAN

Tutorial

(\* DELETE AS APPROPRIATE)

### COURSE PARTICULARS

#: ..... .....	Title: <del>Electronic</del> Internet Marketing
----------------	---

### SESSION PARTICULARS

#:.10.....	E-Marketing Management: Product	Hrs: ...2.....
------------	---------------------------------	-------------------

### LEARNING OUTCOMES / ABILITIES GAINED\*

#	Outcome Description
1.	Submit your twelve-page Reflective Paper to the instructor. Wait for the professor's comments.
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....

**Prepared by :**  
 Designation  
 Name  
 Sign

**Approved by :**  
 Designation  
 Name  
 Sign



College/: Management and Technology  
 Department of : Marketing and International Business .



**SESSION PLAN**  
**Tutorial**  
 (\* DELETE AS APPROPRIATE)

COURSE PARTICULARS	
#: ..... .....	Title: <del>Electronic</del> Internet Marketing

SESSION PARTICULARS		
#: 12	Term Project	Hrs: ...2.....

LEARNING OUTCOMES / ABILITIES GAINED*	
#	Outcome Description
	Discussion of term paper
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....

**Prepared by :**  
 Designation  
 Name  
 Sign

**Approved by :**  
 Designation  
 Name  
 Sign

College/: Management and Technology  
 Department of : Marketing and International Business .



**SESSION PLAN**  
**Tutorial**  
 (\* DELETE AS APPROPRIATE)

COURSE PARTICULARS	
#: ..... .....	Title: <del>Internet</del> <u>Electronic</u> Marketing

SESSION PARTICULARS		
#: 13	E-Marketing Management: The Internet for Distribution	Hrs: ...2.....

LEARNING OUTCOMES / ABILITIES GAINED*	
#	Outcome Description
1.	Read an article or case on international e-commerce. Submit a two-page analysis of the materials read.
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....

**Prepared by :**  
 Designation  
 Name  
 Sign

**Approved by :**  
 Designation  
 Name  
 Sign

College/: Management and Technology  
 Department of : Marketing and International Business .



## SESSION PLAN

**Tutorial**

(\* DELETE AS APPROPRIATE)

### COURSE PARTICULARS

#: ..... .....	<del>Electronic</del> Internet Marketing
----------------	--

### SESSION PARTICULARS

#: 14	E-Marketing Management: E-Marketing Communication	Hrs: ...2.....
-------	---	-------------------

### LEARNING OUTCOMES / ABILITIES GAINED\*

#	Outcome Description
1.	Read an article or case on international e-commerce. Submit a two-page analysis of the materials read. Discussion of Term Papers
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....
.....	.....

**Prepared by :**  
 Designation

**Approved by :**  
 Designation







| ..... | ..... |

**Prepared by :**

Designation

Name

Sign

**Approved by :**

Designation

Name

Sign

