# **COURSE FILE SUMMARY**

COURSE INFORMATION									
College / Institute / Center		nagement &	Department	Marketing &					
	Tec	hnology		International Business					
Programme Title		helor of Business ninistration	Programme Code						
	Res	earch methodology	Course Code	AE 222					
#		0	0	0					
# Hours		2	2	3					
	L	ecture	Lab / <u>Tutorial</u>	Credit					

## COURSE DESCRIPTION

This course will present the basic methods in making researches in a way to help students to know the information about the nature of researchers, the scope of the research in business administration, how to design research, how to collect, summarize, and analyze data and write a final report.

## **COURSE OBJECTIVES**

- Describe the nature of research and how to choose your project data
- Explain the process of designing research
- Explain the sample concept and how to collect data from the field
- Evaluate the student skills to do their own research with real sample

## STAFF REQUIREMENTS

	Qualifications	Special Skills	Number	
Lectures	PH. D In Marketing	Interpersonal Computer	1	
Tutorials	-AB fo rolehcaB gnitekraM rojaM	Interpersonal Computer	1/2	
Laboratories / Workshops				

MPC 3/2-1

	LECTURE SCHEDULE							
	Lecture							
#	Week	Hrs	Description					
1	1 <sup>st</sup> .	2	Introduction to research					
2	2 <sup>nd</sup> .	2	Introduction to research (continued)					
3	3 <sup>rd</sup> .	2	Scientific investigation					
4	4 <sup>th</sup> .	2	The research process: Steps 1 to 3. The broad problem area, preliminary data gathering, problem definition					
5	$5^{th}$	2	The research process: Steps 1 to 3. The broad problem area, preliminary data gathering, problem definition					
6	6 <sup>th</sup>	2	The research process: steps 4 to 5. Theoretical framework, hypothesis development					
7	7 <sup>th</sup>	2	7 <sup>th</sup> week exam					
8	8 <sup>th</sup> .	2	The research process: step 6. Elements of research design					
9	9 <sup>th</sup> .	2	Experimental design					
10	10 <sup>th</sup> .	2	Measurements of variables: operational definition and scales					
11	11 <sup>th</sup> .	2	Measurements: scaling, reliability, vaidity					
12	12 <sup>th</sup> .	2	12 <sup>th</sup> week exam					
13	13 <sup>th</sup> .	2	Data collection methods					
14	14 <sup>th</sup> .	2	Sampling					
15	15 <sup>th</sup> .	2	Data analysis(SPSS) and interpretation					
16	16 <sup>th</sup> .	2	Final Presentation					

Code*	TEXT BOOKS Description
	Sekaran, Uma. Research Methods for business, A Skill Building Approach. John Wiley & Sons Fourth edition

	TUTORIAL SCHEDULE						
Tutorial							
#	Week	Hrs	Irs Description				
1	2	2	hcraeseR ot noitcudortnI no snoitacilppA				
2	3	2	hcraeseR ot noitcudortnI no snoitacilppA				
3	4	2	noitagitsevnI cifitneicS no noitacilppA				
4	5	2	Research Brainstorming				
5	6	2	Applications on The research process: Steps 1 to 3. The broad problem area, preliminary data gathering, problem definition				
6	7	2	noisiveR				
7	8	2	Applications on The research process Steps 4 to 5 Theoretical framework, hypothesis development				
8	9	2	Applications on The research process Step 6. Elements of research design				
9	10	2	Applications on Experimental design				
10	11	2	Applications on measurements of variables: operational definitions and scales				
11	12	2	noisiveR				
12	13	2	Applications on Measurements: Scaling, reliability and validity				
13	14	2	Applications on Data collection methods				
14	15	2	Applications on Sampling				
15	16	2	noisiveR				

	LABORATORY WORKSHOP SCHEDULE						
	Laboratory						
#	We	Hrs.	Code	Description			
	ek						
				N/A			

## COMPUTER USAGE

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- Power point presentations

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	GRADING AND ASSESSMENT METHOD								
Week #	Points	Written	Oral	Term Paper	Continuous	Thesis	Attendance		
7	30	30							
12	20				20				
1-15	10						10		
16	40			40					

## **Prepared by**: Designation

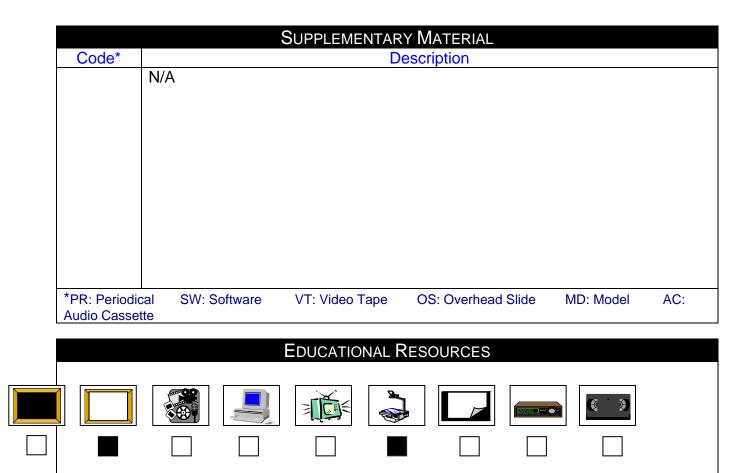
Designation Name: Dr. Ayman Metwally Sign Date

## Approved by: Designation Name: Dr. Khaled Hanafy Sign Date

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	READING MATERIAL						
Code*	Description						
* TB : Tex	t Book	RB: Reference Book	ST: Standards / Codes	LN:			
	Lecture Notes						



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