

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS

#: EA212	Title: Organization Behavior
----------	------------------------------

SESSION PARTICULARS

#: 2	Title: Applications on Social Perception	Hrs: 2
------	--	--------

LEARNING OUTCOMES / ABILITIES GAINED*

#	Outcome Description
1	Case Analysis: Preparing sales reps for the “real whirled”. P.37
2	Discussion: Why study perception in O.B?
3	Applications /real life examples: Perception concept and perception process
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation

Name: Ayman Metwally

Sign

Date

Approved by:

Designation

Name: Khaled Hanafy

Sign

Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS

#: EA212	Title: Organization Behavior
----------	------------------------------

SESSION PARTICULARS

#: 3	Title: Applications on Social Perception (Continue)	Hrs: 2
------	---	--------

LEARNING OUTCOMES / ABILITIES GAINED*

#	Outcome Description
1	Applications /real life examples: social perception, social identity theory(Personal identity &social identity) and judgments
2	Individual exercise: "Identify occupational stereotypes". P.75
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation
Name: Ayman Metwally
Sign
Date

Approved by:

Designation
Name: Khaled Hanafy
Sign
Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS

#: EA212	Title: Organization Behavior
----------	------------------------------

SESSION PARTICULARS

#: 4	Title: Applications on Theories of learning	Hrs: 2
------	---	--------

LEARNING OUTCOMES / ABILITIES GAINED*

#	Outcome Description
1	Applications/ real life examples: Operant conditioning, observational learning, training and knowledge management.
2	Case: "O.B in a diverse world" Performance evaluations: U.S and Japan
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation

Name: Ayman Metwally

Sign

Date

Approved by:

Designation

Name: Khaled Hanafy

Sign

Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS	
#: EA212	Title: Organization Behavior

SESSION PARTICULARS		
#: 5	Title: Applications on Enhancing desirable behavior through learning	Hrs: 2

LEARNING OUTCOMES / ABILITIES GAINED*	
#	Outcome Description
1	Applications/ real life examples: contingency of reinforcement. <i>Table P.57</i> Scheduling of reinforcement. <i>Figure P.59</i>
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Approved by:

Designation

Designation

Name: Ayman Metwally

Name: Khaled Hanafy

Sign

Sign

Date

Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS	
#: EA212	Title: Organization Behavior

SESSION PARTICULARS		
#: 6	Title: 7 th week exam	Hrs: 2

LEARNING OUTCOMES / ABILITIES GAINED*	
#	Outcome Description
	Solving 7 th week exam
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation
Name: Ayman Metwally
Sign
Date

Approved by:

Designation
Name: Khaled Hanafy
Sign
Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS

#: EA212	Title: Organization Behavior
----------	------------------------------

SESSION PARTICULARS

#: 7	Title: Applications on Personality and organizational behavior	Hrs: 2
------	--	--------

LEARNING OUTCOMES / ABILITIES GAINED*

#	Outcome Description
1	Case: The life of the party? P.79
2	Discussion: Why study personality as in O.B?
3	Applications/ real life examples: Personalities definition and differences, personality measurements, work related aspects of personality.
4	Applications/ real life examples: Abilities
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation
Name: Ayman Metwally
Sign
Date

Approved by:

Designation
Name: Khaled Hanafy
Sign
Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
 Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS

#: EA212	Title: Organization Behavior
----------	------------------------------

SESSION PARTICULARS

#: 8	Title: Applications on Personality and organizational behavior (cont)	Hrs: 2
------	---	--------

LEARNING OUTCOMES / ABILITIES GAINED*

#	Outcome Description
1	Case: "O.B in an e-world" Are face to face meetings obsolete?
2	Applications/ real life examples: Big five dimensions of personality measure. P.86
3	Applications/ real life examples: Machiavellianism, type A personality, morning/evening persons.
4	Case: The organization of the future The potential benefit of boosting self-efficacy: helping people help themselves. (Additional material)
5	Applications/ real life examples: Measuring your own self monitoring. P.109
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation

Name: Ayman Metwally

Sign

Date

Approved by:

Designation

Name: Khaled Hanafy

Sign

Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
 Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS

#: EA212	Title: Organization Behavior
----------	------------------------------

SESSION PARTICULARS

#: 9	Title: Applications on Attitude	Hrs: 2
------	---------------------------------	--------

LEARNING OUTCOMES / ABILITIES GAINED*

#	Outcome Description
1	Case: "Islam 101": Basic training at Ford after September 11
2	Applications/ real life examples: Attitude and its components
3	Discussion: Why study attitude in O.B?
4	Applications/ real life examples: Job satisfaction world wide. Figure P.149
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation

Name: Ayman Metwally

Sign

Date

Approved by:

Designation

Name: Khaled Hanafy

Sign

Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
 Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS

#: EA212	Title: Organization Behavior
----------	------------------------------

SESSION PARTICULARS

#: 10	Title: Applications on Attitude(Continue)	Hrs: 2
-------	---	--------

LEARNING OUTCOMES / ABILITIES GAINED*

#	Outcome Description
1	Applications/ real life examples: Job satisfaction Theories
2	Applications/ real life examples: Lack of job satisfaction and consequences
3	Applications/ real life examples: The unfolding Model of voluntary turnover. Figure P.158
4	Applications/ real life examples: Commitment and O.B
5	Revision for the 12 th week exam
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation
 Name: Ayman Metwally
 Sign
 Date

Approved by:

Designation
 Name: Khaled Hanafy
 Sign
 Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS

#: EA212	Title: Organization Behavior
----------	------------------------------

SESSION PARTICULARS

#: 13	Title: Applications on Technique for enhancing motivation	Hrs: 2
-------	---	--------

LEARNING OUTCOMES / ABILITIES GAINED*

#	Outcome Description
1	Case study: OB in a diverse world: Why do Americans work longer hours than Germans? Page 210
2	Case study: O.B in an e-world : Incentive stock options at Dot-comes: then and Now page 214-215
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation
Name: Ayman Metwally
Sign
Date

Approved by:

Designation
Name: Khaled Hanafy
Sign
Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



College Of Management and Technology
 Department: Marketing and International Business

SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS	
#: EA212	Title: Organization Behavior

SESSION PARTICULARS		
#: 14	Title: Applications on Team Work	Hrs: 2

LEARNING OUTCOMES / ABILITIES GAINED*	
#	Outcome Description
1	Case study: people power at consolidated diesel (page 271)
2	The five stage model of group development (figure 277)
3	Individual Exercise: Are you a team player? Page 311
4	Revision for the final exam
.....
.....
.....
.....
.....
.....

Prepared by:

Designation

Name: Ayman Metwally

Sign

Date

Approved by:

Designation

Name: Khaled Hanafy

Sign

Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)



SESSION PLAN

Lecture / *Tutorial / Laboratory / Workshop

COURSE PARTICULARS	
#: EA212	Title: Organization Behavior

SESSION PARTICULARS		
#: 15	Title: Final Exam	Hrs: 2

LEARNING OUTCOMES / ABILITIES GAINED*	
#	Outcome Description
	Final Exam
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....
.....

Prepared by:

Designation

Name: Ayman Metwally

Sign

Date

Approved by:

Designation

Name: Khaled Hanafy

Sign

Date

Lecture

Source Material

(Text Book)

Supplementary Material

Educational Resources

(White Board)

Tutorial / laboratory / Workshop (Delete as required)